



TITAN
SECURITY GROUP

MINUTE

A PUBLICATION OF TITAN SECURITY GROUP

WHAT'S INSIDE?

3

GET TO KNOW
RANDI SCHMELTZER,
DIRECTOR OF SALES ADMIN

8

LOOKING BACK AT GSX 2025
IN NEW ORLEANS

14

COLD WEATHER
SAFETY SHARE



TABLE OF CONTENTS



3-4

GET TO KNOW RANDI SCHMELTZER,
DIRECTOR OF SALES ADMINISTRATION

5

NEW SITES

6-7

OUT & ABOUT IN THE COMMUNITY

8

LOOKING BACK AT GSX

9

NEW HIRES

10

EMPLOYEES OF THE MONTH RECOGNITION

11

ANNIVERSARIES

12-13

EMPLOYEE SPOTLIGHTS

14-15

COLD WEATHER SAFETY

GET TO KNOW

RANDI SCHMELTZER



Randi Schmeltzer joined Titan Security Group in 2019 as a Sales Administration Manager, overseeing sales operations, proposals, and client onboarding processes. In February 2025, Randi was promoted to Director of Sales Administration, where she leads cross-functional initiatives that align Sales, Finance, and Operations to drive efficiency and support the company's strategic growth.

With more than a decade of experience in security operations, client services, and sales administration, Randi continues to be a key leader in advancing Titan's operational excellence.

Randi holds a Bachelor's degree in Communication Studies and Spanish, as well as a Master's degree in Non-Profit/Public/Organization Management from Northern Michigan University.

How long have you been in the security industry, and what first drew you to it?

I actually started my security career in a payroll position over ten years ago. In that role, I worked directly with several departments and was fortunate enough to meet some incredible people. Those individuals showed me what the world of security was all about. As I learned how much teamwork, trust, and coordination go into each and every day, I realized this was where I wanted to build my career.

Why did you join Titan Security Group?

I joined Titan because it was clear the company was growing and building something special. I had heard great things from both colleagues and clients about the organization's reputation and the way it operated. When I saw the opportunity to join, I knew I wanted to be part of that momentum and contribute to a team that was moving forward and making an impact.

Titan looks a lot different now than when you first started in 2019. You've experienced it all (the pandemic, expansions, acquisitions, and merger) in your almost seven years here. Looking at Titan on your first day to what it is now, how would you describe the experience of adapting and seeing immense company growth in such a short time?

My favorite part of this job has always been that no two days are ever the same. Looking back, it's amazing to

see how much we've grown and how quickly things have evolved, from navigating the pandemic to expanding into new markets and merging two strong organizations into one. Every stage brought something new to learn and new ways to collaborate, and it kept the work exciting. The pace of change has challenged me to stay adaptable, creative, and focused. It has been incredibly rewarding to grow right alongside Titan.



What do you love most about working at Titan? What differentiates us from others?

As someone who is always trying to tie the pieces together, connect the dots, and keep things moving, I get to see firsthand the teamwork that makes Titan stand out. I'm surrounded by people who are always willing to roll up their sleeves and do what it takes to get the job done. No job is too small, and that mindset creates such a strong sense of collaboration and respect. I work alongside some of the hardest working individuals I've ever met, and that collective drive is what truly sets Titan apart.

Given your position, you're one of the first people our potential clients meet. Describe how you approach relationships from the very beginning, setting us up for success everywhere else.

I want clients to know right away that I am a resource and that I am here to support them wherever needed. It is an incredible responsibility to be one of the first connections they have with Titan, and I do not take that lightly. Building trust and rapport early on sets the tone for the relationship. If we start strong, that momentum usually carries through every interaction that follows.

You've received many accolades for your hard work here, including Rookie of the Year, Rising Star, and MVP. How do you define success and what drives you to keep striving for excellence?

For me, success is about knowing that the work I'm doing is making an impact. Whether it's helping our team meet a deadline, supporting a colleague, or contributing to a win for the company, I take a lot of pride in being someone others can count on. What drives me is the opportunity to keep learning and improving, both for myself and for the people around me. They're the reason I show up every day. I genuinely care about what I do and who I do it for, and I'm hopeful that passion shows in the work I deliver.

What does strong leadership mean to you?

Strong leadership is about consistency and communication. It means setting clear expectations, following through, and being someone others can rely on. The best leaders listen, support, and help remove obstacles so their teams can succeed. I also believe it's important to recognize people for their efforts, no matter how big or small. A simple acknowledgment can go a long way in making someone feel valued. Strong leadership is about leading by example and creating an environment where people feel seen, supported, and motivated to do their best.

What's your most memorable Titan success story and why?

My most memorable success story would have to be the win and startup of services at Willis Tower. It was such a significant and exciting project for our team, and

the amount of collaboration it required across so many departments was incredible to see. Everyone worked tirelessly to make sure every detail was covered and the transition was seamless. Standing back on day one of service and knowing how many hours of preparation went into that moment was such a proud feeling. It really showcased what we can accomplish when we all pull together toward a shared goal.



What do you enjoy doing when you're not working?

Outside of work, I love getting my fix of friendly competition by playing volleyball. I also enjoy spending time with my husband and son as we're constantly on a quest to find the best playgrounds, both indoor and outdoor. There's always a new adventure waiting for us on the weekends.



NEW SITES



**Wayne Regional Educational
Service Agency**
Detroit, MI



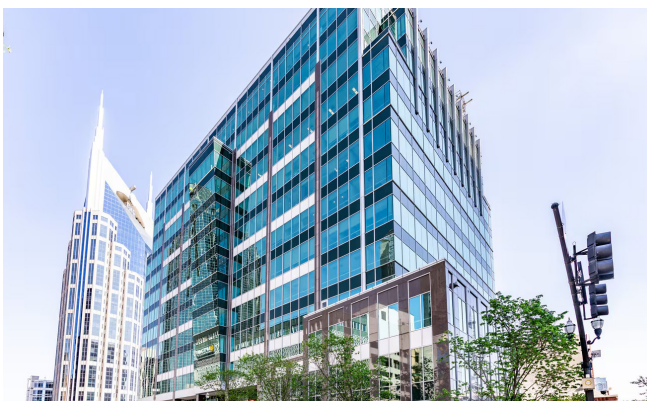
Hyde Park Labs
Chicago, IL



ALDI
Downers Grove, IL & Chicago, IL



LEAR Wentzville
Detroit, MI



401 Commerce
Nashville, TN



Polynesian Beach & Golf Resort
Myrtle Beach, SC



OUT & ABOUT



Titan was proud to present at the National Homeland Security Conference in Washington, D.C. in August! Tom Henkey, our own Vice President of Emergency Management, was joined by Officer Robert Long of the Chicago Police Department's Crime Prevention and Information Center (CPIC) Fusion Center. Together, they shared how Titan Security and the Chicago Police Department prepared for and responded to the 2024 Democratic National Convention in Chicago.

It was a privilege to speak in front of some of the nation's top public safety leaders and decision-makers. We're grateful for the opportunity to contribute to the national conversation on security and resilience, while collaborating with others who share our commitment to protecting our communities.



Soaking up the final days of summer with our friends at Hines! We're thankful for a beautiful evening spent building stronger connections, enjoying delicious food, and making unforgettable memories.

As we get further into the fall months, we're excited to carry this energy forward and embrace every opportunity to grow together!



Tee-rific times with the BOMA community! Titan was proud to sponsor the Fall Classic Golf outing, where every participant went home with a custom golf shoe bag.

Thanks to BOMA Metro Detroit for bringing the industry together for a day full of networking and lasting memories!

OUT & ABOUT



Effective security begins long before an emergency, and our Training Team put preparation into practice through a dynamic, real-world exercise for this year's Preparedness Tabletop Exercise In Remembrance of Carlos Villarreal.

Led by Titan's own Mike Pigott, Tom Henkey, and Ray Pohl, the session focused on active shooter incidents, guiding building management and staff through realistic scenarios to strengthen response plans and build confidence to act defensively in critical moments.

The exercise featured valuable insights from public sector experts (pictured above), reinforcing the importance of collaboration and shared readiness. Thank you to everyone who joined us and a special thanks to BOMA Chicago for organizing the event!

Chris Gregory, General Manager of Titan's Tennessee market, delivered a similar presentation on Active Shooter Preparation for one of our valued clients. His session kept the audience fully engaged and thinking critically about how to respond when it matters most.

Chris's expertise and delivery made a lasting impact, with attendees walking away equipped with knowledge that could save lives.



TITAN HEADS TO NEW ORLEANS FOR GSX 2025



It was a Titan takeover at the legendary Arnaud's as our leadership team hosted a special dinner to kick off GSX 2025.

GSX 2025 brought together security professionals from around the world to the vibrant city of New Orleans, filling the Ernest N. Morial Convention Center with innovation, expertise, and collaboration September 29 through October 1 with the Titan team in attendance.

Known as Global Security Exchange, with more than 200 education sessions and roughly 500 exhibitors representing nearly 100 nations, GSX once again proved to be the premier event for advancing global security practices. Attendees explored the newest advancements in technology, strategy, and integrated risk management, while pre-conference programming offered deep dives into protective intelligence, cybersecurity, and leadership development.

Throughout the week, the Titan team was actively engaged across the conference, connecting with industry leaders, exploring emerging technologies, and strengthening partnerships that continue to drive our commitment to excellence in service and innovation. Our presence at GSX highlighted Titan's dedication to staying at the forefront of the evolving security landscape by combining guard expertise, advanced analytics, and strategic collaboration to deliver trusted protection solutions nationwide.



To kick off an exciting conference, Titan hosted a special dinner at the historic Arnaud's in the heart of the French Quarter. Surrounded by the charm and spirit of New Orleans, clients and partners enjoyed an evening of conversation, outstanding cuisine, and shared appreciation for the relationships that make our industry stronger. The gathering was a fitting start to a week focused on connection, progress, and the shared pursuit of a safer, more secure world. We look forward to GSX 2026 taking place in Atlanta next fall!

NEW HIRES



We are thrilled to welcome our new teammates and look forward to seeing all the success they will achieve!

Titan is pleased to introduce Joe Lauricella, our new Chief Information & Technology Officer!

With over two decades leading technology initiatives that helped shape the identity of a major Chicago developer, Joe brings a dynamic blend of expertise across construction, real estate, manufacturing, and hospitality. In his new role, Joe will lead Titan's technology strategy and IT operations, ensuring our infrastructure evolves with the fast-changing needs of our clients and the industry.

Outside of work, Joe volunteers with the Orland Park Police Department, serves on the town's Economic Development Advisory Committee, and supports various Masonic charities. His commitment to public service and economic development reflects the values we hold as a company.

Joe Lauricella

Chief Information & Technology Officer

Additional New Hires

Kewonte Thomas
Technician

Major Bryant
Scheduling Manager

Tomas Slapsys
Technician
Titan Electronics

Stephanie Mickens
Office Coordinator

Taylor Smith-Byrd
SOC Operator

Stephanie Mickens
Office Coordinator

Timothy Sullivan
Field Supervisor

Nikia Turner
SOC Operator

Michael Whitlock
Field Supervisor

Sandra Otto
Strategic Program Manager

Dajon Blumenberg
Field Supervisor



EMPLOYEES OF THE MONTH



Lezlie Sims



Derrick Funches



Miodrag Velikovic



Sharon Merritt



Katherine Vazquez



Aiesha Green

April

Renee Champine, Lezlie Sims, Desmond Lawson

May

Leroy Bronson, Reggie Clemmons, Derrick Funches, Andrew Garrett

June

Onesha Johns, Miodrag Velikovic, Juan Rosas

July

Antoinette Douglas, Sharon Merritt

August

Chris Riker, Katherine Vazquez, Lisa Garcia, Jasmine Smith, Cory Poe, Lawrence Donaldson

September

TaKisha Nie, Aiesha Green

ANNIVERSARIES



Jim "JT" Taylor



April White



Joyce Petty

August

5 Years

Vlade Kostic
Lamaiya Williams
Steven Wittleder
Darryl Frazier
Jose Hernandez
Veda McCoy

30 Years

Jim "JT" Taylor

September

5 Years

Jerry King
David Suggs
Timothy O'Neill
Kevin Foronda
Melissa Santoyo

10 Years

Marcos Vega

20 Years

Lillie Hudson

October

5 Years

Eric Allen	Martell Ward
Sherry Anderson	Patrick Williams
Johnny Barnes	Marcus Cook
Ethel Bogan	Catherine Corrieri
Pashelia Dorsey	Luciana Eason
Deidra Harris-Sutton	Sue Monreal
Albert Medellin	Victor Cifuentes
Marilyn Moore	Donna Williams
Afolabi Oyeneyin	Malik Erwin
Nelson Rivera	Samantha Smith
Natasha Smith	Menaria Gibbs
Chevel Stanton	

10 Years

Twana Holloway
Valette Ogletree
Melvin Redeaux

15 Years

April White

20 Years

Joyce Petty



EMPLOYEE SPOTLIGHTS



Patrick Jackson Chicago, IL

Site Supervisor Patrick Jackson has raised the bar by creating a website that streamlines new hire training and keeps the team updated on building procedures and community alerts. Thanks to his vision, the officers at 333 N. Green are empowered for success from day one. We're proud to celebrate Patrick's initiative and forward-thinking leadership!



Jason Kennedy Warren, MI

Jason Kennedy is a long-standing and valued member of the Titan team at Vascor Mound! He's earned the trust and confidence of his team and our client through his dependable performance, sound judgment, and strong presence on site. Jason consistently goes the extra mile to ensure safety and success, and his leadership sets a powerful example for those around him.



Kirkland Codd Northfield, IL

Titan is proud to recognize Kirkland Codd, one of our supervisors at Northfield Medline! Kirkland consistently steps in to support event coverage, helping maintain seamless coordination and smooth site operations. His reliability, adaptability, and strong collaborative spirit strengthen the Titan mission.

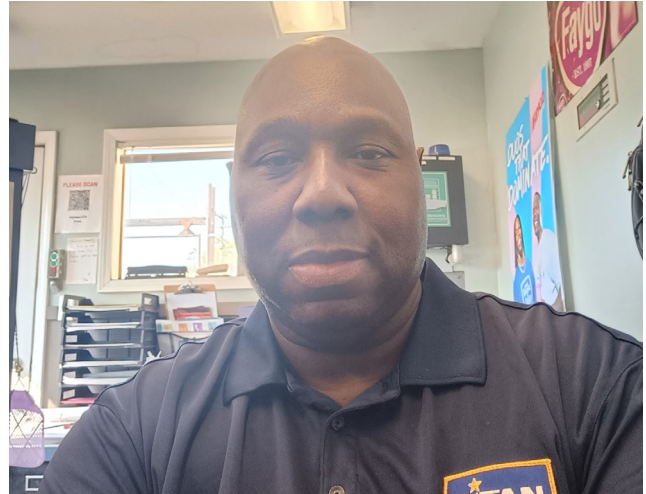
EMPLOYEE SPOTLIGHTS



Gerald Collins

Detroit, MI

Fred Moncrief is a detail-oriented officer supporting Faygo Beverages and known for his dedication, trustworthiness, and professionalism. Over his 12+ years with Titan, Fred has consistently sharpened his skills and expanded his impact, demonstrating the kind of growth that strengthens our entire team.



Dominique Blanton

Rosemont, IL

Dominique Blanton has quickly distinguished herself as an exceptional new security officer at Riverway in Rosemont. She recently took proactive initiative to resolve an urgent tenant issue by successfully tracking down a FedEx employee who could retrieve a critical UPS envelope that had been misplaced. Her security director, Mike Ross, praised her not only for her problem-solving and dedication but also for her consistently friendly, professional, and customer-focused demeanor. Dominique's commitment to service excellence and her willingness to go the extra mile make her a valuable addition to the team.



Derrick Grady & the MSI Team

Chicago, IL

Celebrating excellence at the Griffin Museum of Science and Industry! Titan hosted a special recognition event to honor our officers' outstanding response during a recent protest. We also proudly presented Shift Manager Derrick Grady with his well-deserved Supervisor of the Year Award!

This team continues to raise the bar, exemplifying professionalism, courage, and the values that define Titan culture.



COLD WEATHER SAFETY



**STAY DRY &
PACK EXTRA
CLOTHES**



**DRINK
WARM
LIQUIDS**



**MONITOR
YOUR
CONDITION**

Be sure to limit the amount of time outdoors during extreme temperatures, and make sure you have access to a warm, dry area to take breaks consistently.

Winter weather can expose you to frostbite, hypothermia, cold stress or other temperature related risks. Be sure to follow these practices when on the worksite to stay safe in cold weather and always be aware of the wind chill temperature to stay prepared.

Symptoms of Cold Stress: reddening skin, tingling, pain, swelling, leg cramps, numbness, and blisters.

DRESS PROPERLY

Ensure you are wearing the proper layers when working in the elements



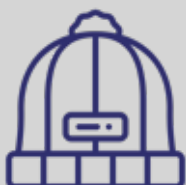
At least 3 layers



Insulated Gloves



Insulated Boots



Cover Your Head

PREVENTING SLIPS ON SNOW AND ICE

To prevent slips, trips, and falls, clear snow and ice from walking surfaces, and spread ice melt as quickly as possible after a winter storm. When walking on snow or ice is unavoidable, you should:

Wear footwear that has good traction and insulation (e.g. insulated and water resistant boots or rubber over-shoes with good rubber treads)

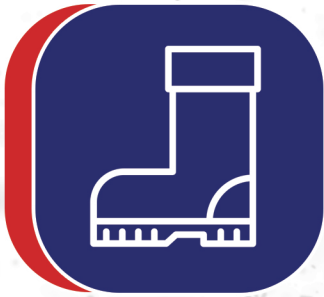
Take short steps and walk at a slower pace to react quickly to changes in traction

SAFETY SHARE



AVOID WINTER SLIP-UPS

TRACTION AND DRY SURFACES



- Wear the proper footwear that provides traction on snow and ice. Footwear should be made of anti-slip material; avoid plastic and leather-soled shoes or boots.
- Remove debris, water and ice from all working walkways.
- Sand or salt surfaces covered by ice or snow to provide traction.
- Dry your shoes or boots on floor mats when entering a building.

LOOK FOR STEADY SURFACES



- Avoid inclines that are typically difficult to walk up or down as they may be more treacherous in winter conditions.
- Use handrails, walls or anything stationary to assist in steadying your feet.
- Take small steps to maintain your center of balance, walk slowly and never run. When possible, walk with your hands free to maintain your balance. Despite the cold temperatures, avoid putting your hands in your pockets. This will help you better maintain your balance and allow you to break a fall should you slip.

BE AWARE OF YOUR SURROUNDINGS



- Try to walk only in designated areas that are safe for foot traffic. If you notice that a walkway is covered in ice, walk on the grass next to the sidewalk, which will have more traction.
- Test a potentially slippery area before stepping on it by tapping your foot on the surface first.
- Steer clear of roof edges, floor openings and other drop-offs to avoid slipping hazards.



IF YOU BEGIN TO SLIP

- Twist your body and roll backward to avoid falling forward and injuring yourself.
- Try to relax your body when you start to feel your legs give way.